

# LEARN FROM SUCCESSFUL MULTI-MILLION DOLLAR GRANT WRITER PRUE SAXBY

## LEARN FROM A GRANT WRITER WHO HAS A HISTORY OF SUCCESS

Over the last four years:

- Prue has written winning grant and tender applications totalling more than \$32M.
- Clients have been delighted to win tourism and business awards due to her effective work.
- Prue has been creating and providing an extensive General Grant List free to Queensland businesses and organisations, and an additional grant list to subscribers
- Businesses and organisations have been contracting Prue to run grant writing workshops and webinars

Her writing know-how and extensive industry and regional experience gives your application the best chance of success. The easy process helps to minimise stress and clear confusion. The finished application will meet all requirements, links with necessary supporting material, and will be written so that it appeals to, and matches the needs of the offering organisation.

## REGIONAL JOBS AND INVESTMENT PACKAGE

These jobs included working closely with the clients and liaising with stakeholders and government agencies to prepare:

- Project Plans
- Cost-Benefit Analysis
- Risk Management Plans
- Answers to selection criteria

2018—successfully gained \$5.8M funding for a \$12.5M project  
Tropical Pines, Yeppoon — Processing plant and equipment

2018—successfully gained \$1.5M funding for a \$3.91M project  
Austchilli, Bundaberg — Expansions to infrastructure and equipment



© SWEET TASTE: Member for Capricornia Michelle Landry, Derek Lightfoot from Tropical Pineapples and Minister for Regional Development John McVeigh. Picture: Chris Ison ROK160318cpineapple1



## MADE IN QUEENSLAND FUND

2018— Successfully gained funding for B&C Plastics Qld—Capital equipment and business development work. This work included creating:

- Strategic Plan
- Project Plan
- Writing answers to selection criteria



## BUILDING BETTER REGIONS: INFRASTRUCTURE STREAM

2014—successfully gained \$10M funding as part of a \$30M+ project for Livingstone Shire Council. The work included:

- Writing criteria responses
- Liaising with various Council departments and stakeholders to collate material for the required attachments



## BUILDING BETTER REGIONS: INFRASTRUCTURE STREAM

2017—successfully gained \$400,000 funding as part of a \$0.8M project Calliope Central Bowls Club. The work included:

- Project Plan
- Risk Management Plan
- Answers to selection criteria
- Business Case
- Cost/Benefit Analysis
- Asset and Maintenance and Management Plan



## OTHER SUCCESSFUL GRANT APPLICATIONS INVOLVE THE FOLLOWING FUNDERS:

- |                                               |                                               |
|-----------------------------------------------|-----------------------------------------------|
| Building Better Regions: Community Investment | Arts Australia Funding                        |
| Community Benefit Fund                        | Arts Queensland Funding                       |
| Digital Grants Program                        | Volunteer Grants                              |
| Entrepreneurs' Program                        | Stronger Communities Program                  |
| Multicultural funding                         | Westpac Community Grants                      |
| John Villiers Trust                           | Rockhampton Regional Council Community Grants |

## BUSINESS WRITING WORKSHOPS

Prue's been holding grant writing and business writing workshops around Queensland for a variety of organisations for the past five years. These are often custom-designed so that the content meets the exact needs of the audience.



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